

BURNISHED FLOOR WITHOUT SHAKE ON HARDNER

BURNISHED FLOOR WITHOUT SHAKE ON HARDENER (SOH)

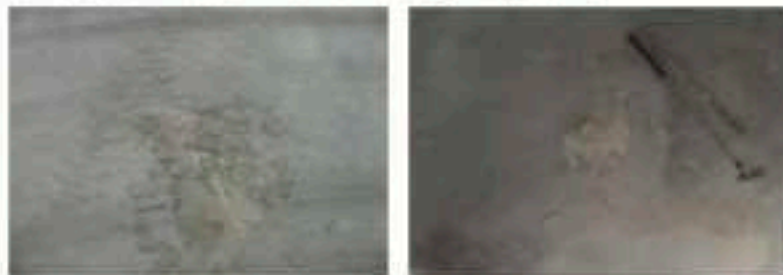
LOCAL PRACTICE

Burnished Floor with SOH
Many customers in SE Asia use SOH because they think it makes the floor surface harder



This is not correct. The burnished floor without shake on hardener has very similar surface hardness to SOH Floors. Shake on hardener has other negatives

- Increase risk of delamination and costly repairs



- Can greatly reduce flatness



- Extra labour to add
- Storage on site & subject to loss
- Costly and about US\$ 1.00 / m²
 - + Storage
 - + Product loss & theft

ANCON FLOOR PRACTICE

THE VALUE PROPOSITION

No Shake on Hardener



THE VALUE PROPOSITION

DIAGRAM 4

SHAKE ON HARDENER
(Approximately)

