

# ANCON Beton Pty Ltd

“Leading Practical Concrete Technology”

Also in Association with Face® Consultants – Lexington, Kentucky USA



ABN 86 076 102 433

#### MELBOURNE OFFICE

33/111 Lewis Road, Knoxfield, Victoria 3180  
PO Box 4506, Wantirna South, Victoria 3166

Tel : +61 3 9801 6600

#### ADELAIDE OFFICE

Unit 3, Level 1, 66 Rundle Street  
Kent Town, South Australia 5067  
PO Box 421, Glenside, South Australia 5065  
Tel : +61 8 8362 4540

#### SINGAPORE OFFICE

ANCON Beton Asia Pte Ltd  
190 MacPherson Road Wisma Gulab  
#06-03D, Singapore 348548  
Tel : +65 6747 3605

## NGUYEN THI THU HA

## +84 907 177 361



### Experience

#### **ANCON Beton Pty Ltd** **Equipment Sales (Vietnam)** **July 2014 - Present**

##### Responsibilities

- ANCON's Vietnam Representative.
- Marketing and sales of ANCON's products and services
- Promoting in the industry and at exhibitions and trade shows.
- Customer support and coordination of training.

#### **Flanders Concrete (FC)** **Vietnam Representative** **Apr. 2007 – July 2013**

##### Responsibilities

- Provided consultancy and support to FC for doing business in Vietnam
- Arranged for and accompanied FC to all meetings with Vietnamese partners
- Gave assistance and advice to FC during their negotiations with the Vietnamese partners
- Provided translation and interpretation service

#### **Belgian-Luxembourg Chamber of Commerce in Vietnam** **Project Manager** **Jan. 2006 – Jan. 2007**

##### Responsibilities

- In charge of the 1-year Vietexaid project which helped Vietnamese SMEs to enhance their capabilities to export to Europe
- Coordinated with foreign experts to provide training seminars to Vietnamese SMEs
- Translated English seminar documents to Vietnamese
- Provided consultancy to Vietnamese SMEs in terms of business and export plan
- Worked as an interpreter for some economic missions from Belgium

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## Experience (continued)

### Liksin Printing & Packaging Corporation – Hochiminh City

Import Officer

Jan. 2001 – Nov. 2002

#### Responsibilities

- Imported printing materials from foreign countries such as Singapore, Thailand, Philippines, Italy, Germany and the US etc.
- Carried out the whole import procedure (searching for suitable suppliers, negotiating, preparing contracts, tracking of the shipment, and preparing customs documents to receive goods).

## Professional Qualifications

**Master of Business (Major in International Business)**

**University of Queensland - Australia**

**Bachelor of Economics (Major in Foreign Trade)**

**University of Foreign Trade - Hochiminh City, Vietnam**